



GREER | SERVICES

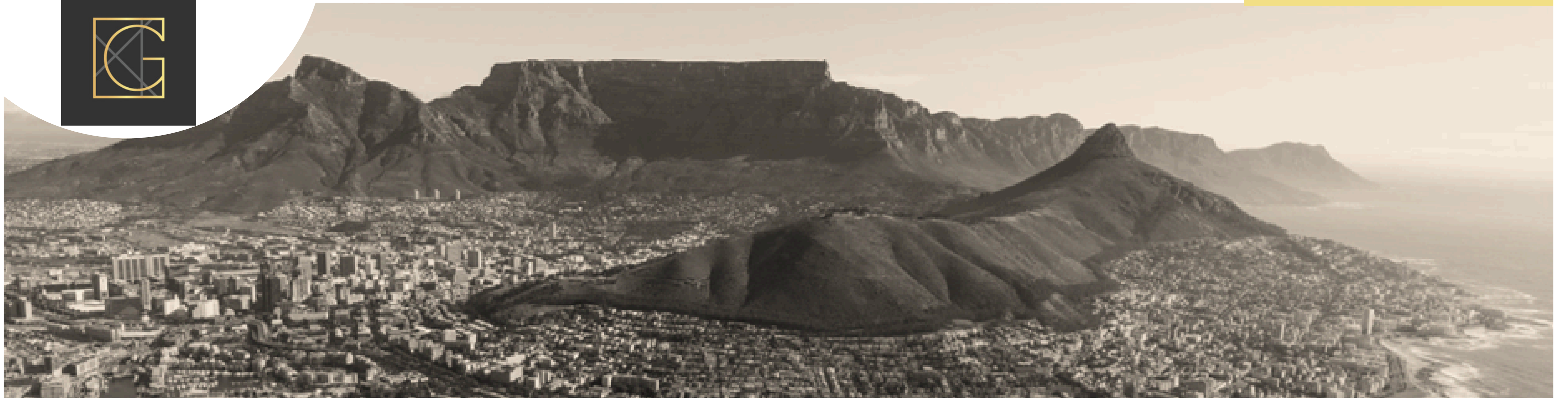
COMPANY PROFILE 2024

Greer Services - Unlocking Potential and Driving Sustainable Growth

Our focus is to drive real, measurable change for our clients by addressing the challenges they face and providing innovative solutions that align with their long-term goals.

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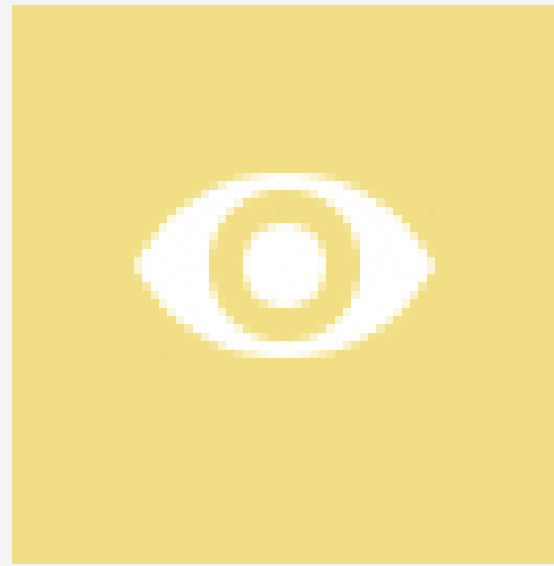


WHO WE ARE

Greer Services was founded in June 2020 and has offices in South Africa and the United Kingdom. We are committed to helping organisations grow, build sustainable competitive advantages, and make a positive societal impact. By leveraging our expertise across a range of services, we help our clients thrive in a dynamic business landscape.

In addition to our strategic consulting and sustainability services, we offer tailored coaching and development programs for both corporate teams and individual professionals. These programs are designed to unlock potential, enhance leadership, and drive continuous improvement. We do this by combining personalised coaching with innovative learning methods, ensuring lasting growth and success for our clients.





Our Vision and Purpose:

To make businesses and people better at who they are and what they can do. We do this by delivering holistic, integrated advice built on understanding where you are right now and what your vision for your future is.



Insight and excellence

We use our knowledge and experience to deliver high quality solutions that meets our customers needs.



Improved customer performance

We pursue a holistic approach that aims to build client capabilities for continued growth.



Empowerment and collaboration

We believe in empowering our people to make the right decisions and work with our partners to bring the best to our clients.

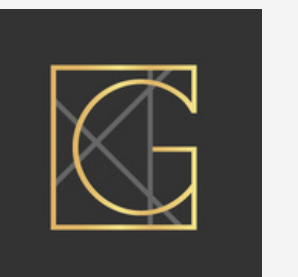
Our Mission:

To deliver high-quality, advisory services and customised training that enhance our clients' performance, boost productivity, and help them achieve their goals.

We are dedicated to providing innovative solutions tailored to the unique needs and objectives of each organisation or individual. Through hands-on experience and real-world examples, we ensure that professionals can effectively apply their new knowledge in their daily work.



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Greer Services offers a comprehensive range of services that cater to diverse organisational needs, ensuring alignment with both business objectives and industry-specific challenges:



**STRATEGIC
ADVISORY
SERVICES**



**OPERATIONAL
TRANSFORMATION**

**SUSTAINABILITY
AND ESG ADVISORY**



**COACHING AND
TRAINING**

Since 2020, we have provided bespoke advisory, coaching, and training solutions to clients across Africa and the UK, leveraging our deep understanding of their unique needs. This achievement reflects our commitment to delivering tailored strategies that unlock potential, drive tangible results, and support sustained growth for our clients.

We believe sustainable success is rooted in excellence. Working closely with our clients to uncover their core challenges and craft tailored solutions that address both immediate needs and long-term goals has proven the most successful. Each engagement is customised to align with each client's unique requirements, ensuring a partnership that delivers meaningful and lasting impact.



1

Strategic Advisory Services



We help businesses navigate challenges and seize opportunities by designing strategies that drive growth and resilience. Our work includes:

- **Vision Clarity:** Partnering with clients to define growth platforms and long-term goals.
- **Strategic Pathways:** Crafting customized business strategies aligned with organizational strengths.
- **Integrated Solutions:** Merging strategy, operations, and digital transformation to sustain high performance.

Results: Clients achieve enhanced competitive positioning and long-term value creation.

2 Operational Transformation



Our solutions enable businesses to optimise processes, improve efficiency, and achieve operational excellence.

What we will deliver:

- **Rapid Value Unlocking:** Identifying high-potential opportunities for immediate impact.
- **Strategic Alignment:** Connecting operational improvements with core business goals.
- **Sustainability:** Embedding changes to ensure ongoing success.

Results: Clients experience increased efficiency and measurable performance improvements.

3 Sustainability & ESG



Our ESG advisory services help clients reduce their carbon footprint, align with global standards like the ISSB, and integrate sustainability into their core operations.

What we offer:

- **ISSB Readiness:** Ensuring compliance with global sustainability frameworks.
- **Decarbonization Plans:** Customized strategies for emissions reduction.
- **Transparent Reporting:** Supporting compliance with stakeholder and regulatory expectations.

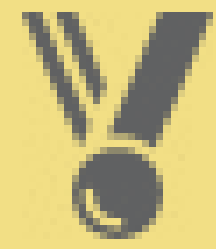
Our clients partner with us to achieve:

- Clear pathways to sustainability, seamless ESG integration, and enhanced competitiveness.

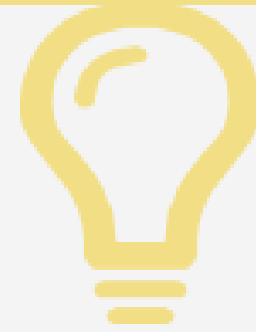
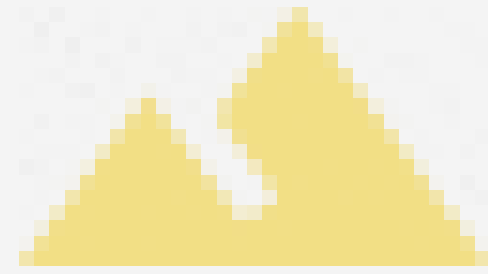
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Client Success Story: Streamlining Operations for Growth and Compliance



Challenge

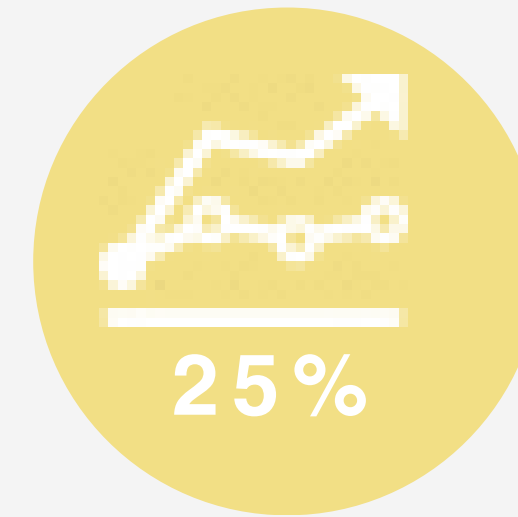
Approach

Results

Client Success

A leading financial institution faced operational inefficiencies and struggled with aligning its processes to meet growth and regulatory demands.

We optimised their core processes through re-engineering, operating model design and aligning capabilities with their strategic goals. We also implemented a performance management framework to drive long-term improvements.

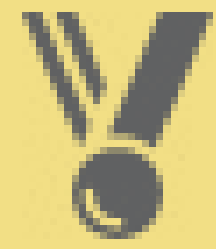


Increased operational efficiency

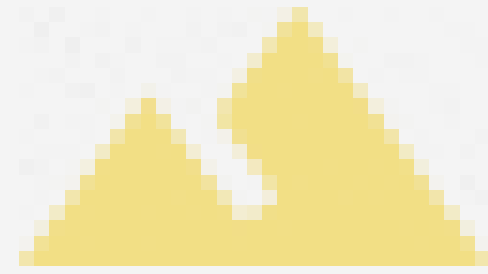


Improved regulatory compliance





Client Success Story: Future-Proofing a Medium-Sized Business



Challenge

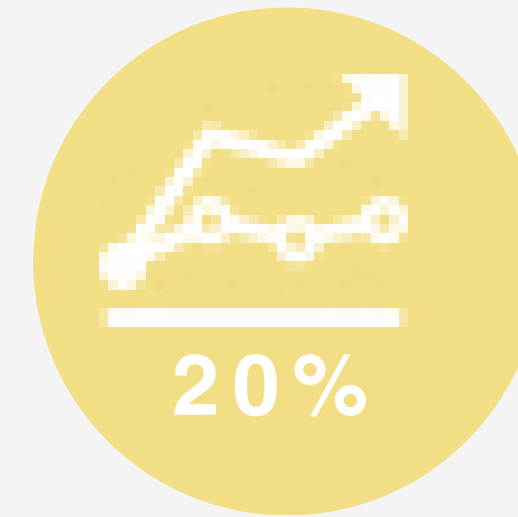
Approach

Results

Our Impact

A medium-sized firm in the SADC region, France, and China struggled to adapt to market shifts and technological disruption, lacking expertise to plan for growth

We collaborated with the leadership team to conduct an environmental scan, identify growth opportunities, and develop a clear corporate direction and operational strategy.



Increased operational efficiency

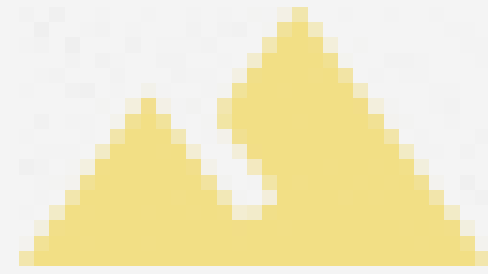


Positioned to enter into new markets with a differentiate product





Client Success Story: Achieving TCFD and SFDR Compliance



Challenge

A financial services firm needed to align with TCFD and SFDR requirements but struggled with interpreting regulations and integrating them into existing processes.

Approach

- Conducted a comprehensive analysis of TCFD and SFDR frameworks.
- Identified key gaps in data, systems, and reporting practices.
- Delivered a tailored roadmap and leadership training to integrate compliance seamlessly.

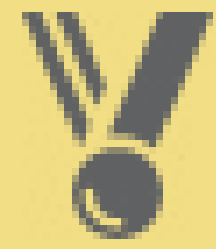
Results



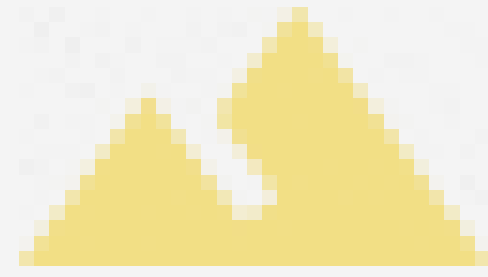
Increased confidence through robust sustainability disclosures



Achieved full compliance within six months, enhancing transparency and trust



Client Success Story: Empowering Boards with Sustainability Training



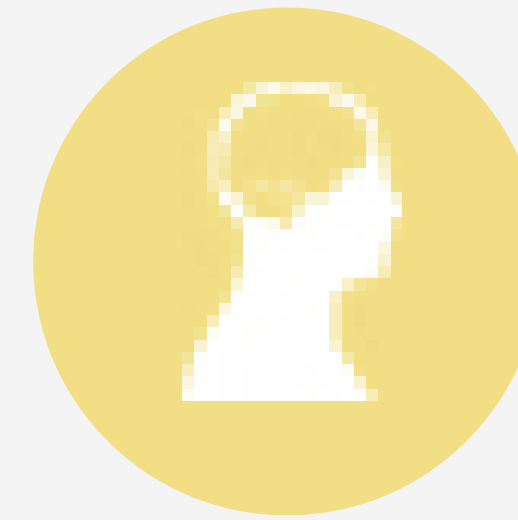
Challenge

A SME supplying product cross border sought to equip its board with the knowledge & skills to oversee sustainability initiatives and comply with evolving global reporting standards.

Approach

- Designed and delivered a comprehensive board training program focused on sustainability regulations, reporting frameworks, and best practices.
- Provided actionable insights and tools for integrating sustainability into strategic decision-making.

Results

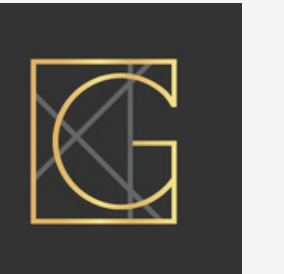


Improved capability to oversee and drive compliance with global sustainability standards



Enhanced strategic decision-making

Client Success



4 Coaching & Training:



Our bespoke coaching and training programs are designed to build leadership capabilities, enhance key skills, and foster continuous improvement. By combining personalised coaching with technology-driven learning, we equip teams and individuals to achieve sustained growth and resilience.

What we offer:

- **Sustainability & Strategy:** Board training to meet sustainability reporting requirements, and integrate sustainability into business strategy.
- **Leadership Resilience:** Coaching leaders to strengthen adaptability, foster innovation, and navigate uncertainty with confidence.
- **Strategy to Execution:** Practical programs that develop the skills needed to turn strategic plans into measurable results.
- **Accredited Courses:** Entrepreneurship and employment readiness training, tailored for South Africa's dynamic market.
- **Executive Coaching:** One-on-one coaching to refine leadership styles, enhance decision-making, and drive high-performing teams.

The Impact:

Our programs empower leaders and teams to navigate complexity, achieve strategic goals, and embed sustainability and resilience into daily operations.

OUR PARTNERS



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South Africa Training
QCTO Accreditation Number: 07-QCTO/SDP020223194807



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